

**To:** 3M Purification Inc.:  
Distributor Representatives  
U.S. Sales & Marketing Personnel

**From:** William L. Zuccarini,  
Sales and Marketing Director

**Subject:** Notice of Foodservice Price Increase

**Date:** December 10, 2015

3M is committed to investing in innovation to develop and introduce new products into the marketplace. Our goal is to provide you with the right tools to help drive profitable growth. In order to continue this commitment, 3M will increase prices effective February 1, 2016. The weighted average of the increase is 4.5%.

The announced price increases are necessary to offset the increased cost of regulatory compliance, rising cost of technical development and increases in packaging, and activated carbon.

Please see the attached file that highlights product number changes and any products that are being obsoleted.

Thank you for your continued support of 3M products.

Sincerely,

*William L. Zuccarini*

William L. Zuccarini  
Sales and Marketing Director  
3M Purification